



About Sandra



When you're ready to explore the possibilities of living in Santa Cruz County, you're ready to call Sandra Lilly. A Real Estate professional for 17 years in the area, Sandra, was born and raised on the Westside of Santa Cruz and calls the area enchanting. People exploring the area are indeed captivated by its beauty, character, culture and versatility.

"We close on the dream when the right opportunity comes along."

I tell people to dream their dreams and we'll find it here in this idyllic place. I've lived here my entire life, I know the area so well that I can advise my clients where to look and help them find exactly the place that is right for them. Together, we do the hard work of zeroing in on what's out there for them, focusing their search to fit their exact needs, and then closing on that dream when the right opportunity comes along.

Closing on properties is what Sandra does well and has done so for over 310 sellers and 326 buyers. Sandra and two other agents were responsible for selling over 250 single family homes and townhomes in the largest housing development project in Santa Cruz county. From the beginning of her Real Estate career, Sandra has won numerous sales awards while representing the locally renown firm of David Lyng Real Estate. She joined **Sereno Real Estate** in 2013, giving her the benefit of keeping a local office in Aptos, while at the same time having access to the bay area market, in order to better serve her clients. The high standards and community engagement at **Sereno**, makes it easy for Sandra to continue her commitment to excellence.

"Clients know they can call me anytime and I'll pick up the phone – it's a lost art for most people today."

I learned persistence, hard work and the value of a local network of relationships working for my father's business where he taught me to just never give up or give in. Always believe you can make something happen. My clients get that from me. You can't let unreturned calls to other agents, appraisers, inspectors and others deter you. It's my job to get all the answers for my clients and there is an urgency in this business. Clients know they can call me anytime and I'll pick up the phone – it's a lost art for most people today.

Sandra is busy selling with the lost art of honesty, fairness, civility, community, relationships and dreams. She has persistence, thoroughness, intention, tenacity and experience – she's been doing this a long time, so she doesn't miss much and that's what it takes.

Referrals are the lifeblood of her business, a testament to a true professional.

Whether you're moving out of the area for a change of lifestyle or you're looking to live in one of the beautiful communities surrounding the Pacific Ocean, calling Sandra is a good place to begin and end the journey. If you want to 'light' Sandra up, ask her about finding homes for her clients in Santa Cruz and Monterey counties and you'll find it hard to tell, which she loves more her clients or the location. Sandra is bi-lingual and lives with her husband and children in Aptos Hills, Santa Cruz County.